#### Retuner

## Digital Intensive for your Industry 4.0



Industry4.0 by design

#### Retuner to retune SMBs to Industry 4.0 tunes

Have you ever imagined a rhythm generated by machines and systems that move in tune with each other?



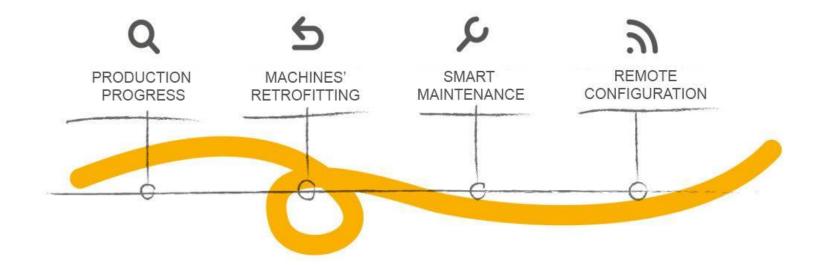
Industry4.0 by design

The Orchestra product suite





## Retuner: the ready-to-use solution for the entire manufacturing ecosystem





#### **Retuner benefits for customers**

- → Control of progress of production orders
- → Monitoring of production performances and downtime prevention
- → Prediction of malfunctions and real-time checking of work conditions
- → Maintenance of factory efficiency and product quality enforcement





#### Cloud Driven Edge Computing Our IIoT paradigm

- → ORCHESTRA provides monitoring and control systems for any INDOOR or OUTDOOR, new or existing machine or plant
  - MACHINES Connectivity Integration Transmission Sharing Use USERS

Industrv4.0 by design

→ Our CLOUD DRIVEN EDGE COMPUTING solution allows the dynamic reconfiguration of the IIoT stack by adding intelligence and digital services at every level

#### **Retuner:**

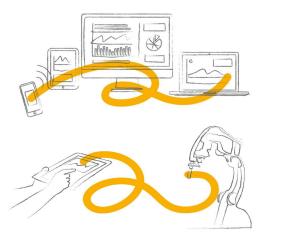
#### the products suite

 $\rightarrow$  SMARTEdge<sup>4.0</sup>







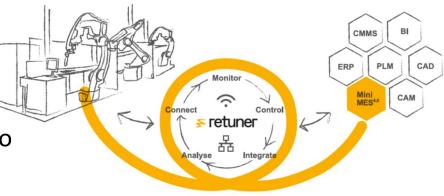




# The smart hinge 4.0 connects and bridges OT and ICT in the company

ORCHESTRA technology:

- → decouples the shop-floor from the company's ICT systems by integrating them meantime
- normalizes and transforms raw data into ready-to-use information for machines, production operators and ICT systems
- → monitors and controls all machine efficiency and shifting
- → manages all the Edges installed on machines board





## **SMARTEdge**<sup>4.0</sup> **NG:** functionalities

- → All-in-one device based on integrated cards and Linux operating system, designed to be modular, reconfigurable, with natural heat dissipation
- → Cybersecurity by design
- $\rightarrow$  Versions:
  - → Rugged IP67 for aggressive environments or outdoor use
  - $\rightarrow$  DIN Rail version for electrical panels







## MiniMES<sup>4.0</sup>: for the digitization of SMEs production processes

- → Manufacturing execution system software installed on the private CLOUD of the manufacturer
- → It supports small manufacturers with no production digitalization yet to step into an INDUSTRY4.0 evolution program
- → It helps SMEs to better plan, progress, monitor and control their production work phases
- → Multilingual Web App for any manufacturing company, available via browser on any PC and mobile devices, from tablets to industrial handsets



## The market

#### **Process manufacturing**

- → Food and beverage
- → Pharma and cosmetics
- $\rightarrow$  Packaging
- → Thermal treatments



#### **Discrete manufacturing**

- Metal, glass, stone, wood, rubber, plastic
  composite materials, sheet metal processing
- → Plastic molding



### **Our market strategy**

- → SMBs target market focus
- → Indirect business model only
- → EU and China first
- → Specific support to Italian SMBs to get access to tax credit offered in the current Italian TRANSITION 4.0 Plan to encourage investments in new production assets for the manufacturing industry.





### **Our indirect business model**

We expand through an international network of partners

- → Machine builders
- → Automation and maintenance services providers
- → System integrators
- → Independent Software vendors
- → Consultants in manufacturing





#### **Our last achievements**

- → A trademark from EPoSS (European Platform on Smart Systems Integration) granted
- $\rightarrow$  Partner in the UMATI platform from VDW
- → Retuner's MiniMES<sup>4.0</sup> is integrated into the Siemens MindSphere IoT Platform
- → SMARTEdge<sup>4.0</sup> is part of the Digital Showcase of the 5E project, a digital platform aimed at increasing the visibility of European electronic products







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#### **Next exhibitions**



#### MILANO 4-9 october 2021



BOLOGNA 23-25 november 2021



#### MILANO 25-26 november 2021



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